

Capability Statement

Delivering quality to
the Pacific



A family-owned business committed to the Pacific

Established in 1998, PII is a trusted one-stop shop for the building and construction needs of the Pacific Islands.

With a global sourcing reach, PII has offices in both Australia and China – supplying materials and products to a variety of industries whilst representing many leading Australian, New Zealand and Asian manufacturers.

With more than 40 years experience in delivering comprehensive, end-to-end export solutions, PII quickly and reliably sources and supplies materials and products from manufacturer to final destination.

As a company with a genuine passion for the Pacific, PII is committed to being on the ground and available

to all customers – negotiating the most competitive prices, ensuring exemplary quality control and using industry-leading consolidators to keep all deliveries safe and secure.

PII was the first business of the Finn Pacific Group (FPG) – a parent company founded by Mick and Carol Finn, and now led by Carol and their children, Ashley and Renee. As both PII and FPG look to the future, they continue to combine outstanding products and materials with the kind of warm, friendly and family-centric service that's led to ongoing expansion and continued business success.



BUSINESS IS JUST AN AVENUE TO BUILD FRIENDSHIPS

– MICK FINN

Driven by family,
quality and
connection



Our vision

We aim to deliver the very best solutions and reliable, friendly service to customers throughout the Pacific Islands and beyond – strengthening our position as the leading supplier of quality building and construction materials and products to the region.

Our mission

We're committed to building successful long-term relationships with all of our customers – delivering the highest quality products on-time and on-budget, and becoming the go-to provider of all building and construction materials for PNG and the Pacific Islands. With a mission to expand and diversify our offering, we'll continue to deliver exemplary customer service within every area of our business.

Our values



Family

At PII, we pride ourselves on conducting business in a way that's underpinned by family values.



Dependability

We're a well-established business with industry-leading connections and logistical knowledge, and can be relied upon to deliver exactly what's needed.



Customer service

At PII, we always offer warm, honest and reliable service.



Quality

We're a company that always provides quality materials, products and service.



Connection

PII was founded on connections made by Mick and Carol Finn, and we prioritise building a network of warm working relationships.



Efficiency

At PII we always find the most efficient solution for our customers.



Image: Federated States of Micronesia

Our history

Since 1998, PII has combined warm customer relationships with true industry excellence.

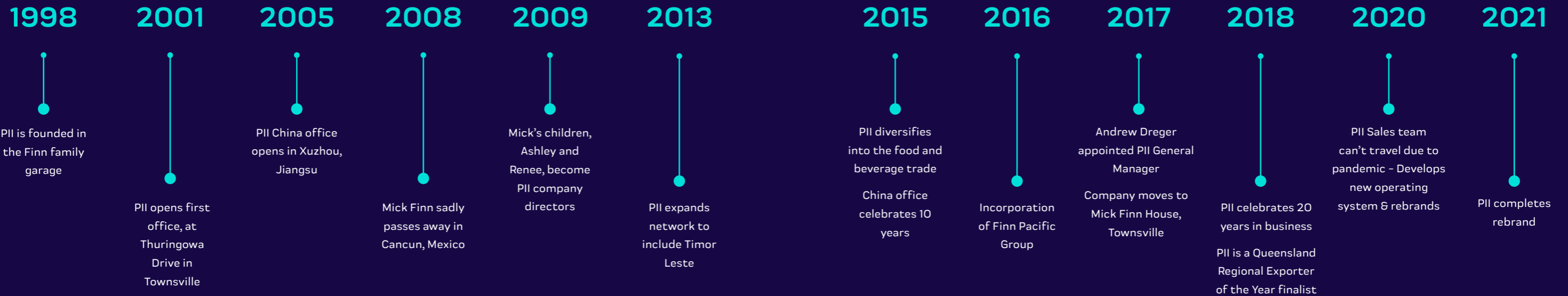
The roots of the PII story can be traced back to one man, Mick Finn, and his 20 years spent working in distribution and export for CSR Building Products across PNG and the Pacific Islands. When CSR decided to disband the division, Mick and his wife Carol took

it over as a new company they named Pacific Islands International (PII) – the first in a fleet of businesses that would eventually come under the umbrella of parent company, the Finn Pacific Group.



IT'S AN HONOUR TO CARRY ON THE FAMILY BUSINESS WITH MY MOTHER AND SISTER AND OUR FANTASTIC STAFF, WHO ARE ALL SO COMMITTED AND LOYAL

- ASHLEY FINN



Our uniquely integrated supply-chain

PII sources and supplies quality building materials to residential, commercial and industrial construction projects across 27 Pacific islands.

PII offers a fully integrated supply-chain solution, from manufacture to delivery and consolidation of all cargo at port, as well as packing, customs clearance, forwarding and shipment to the customer's destination port. This integrated solution gives us substantial buying power – a benefit we pass on to our customers – and we're able to finance the full supply-chain with attractive terms.

Using tried-and-tested manufacturers from Australia and Asia, we're able to guarantee the quality of all

materials. As well as having rigorous quality-control measures in place, we take out marine transit insurance as standard – giving customers priceless peace of mind that any damage or accidental loss in transit is totally covered.

As a company, PII is committed to always offering the very best value for the goods it supplies – offering customers the best price for the highest quality materials.



PII in numbers

10,000+ products



over

2,200

TEU shipped annually



over

12,000

MT shipped annually



over

100

trips to market annually



sourcing products from

20

countries globally



3

offices in Australia and China



serving over

700

active accounts across the Pacific



20+

years in business



1

stop-shop for building and construction materials & products

Our commitment to giving back

As a family business with deep connections to the Pacific, PII's commitment to serving the region goes well beyond the construction industry.



Partnering with youth outreach program **Youth With a Mission (YWAM)**, PII has provided materials and support to help YWAM further their mission and cause in the Pacific.



PII sponsors the **PNG Institute of Architects** – an organisation with the remit of promoting architecture, and the profession of architecture, in Papua New Guinea.



PII Managing Director, Ashley Finn, is an active member of the board of **LiteHaus International** – a not-for-profit that aims to equip children in developing countries with the technological skills and education to help them thrive in a digital age.

Committed to also adding value to the wider construction community, PII hosts a series of webinars aimed at sharing industry knowledge with architects, designers, engineers and consultants.



Image: LiteHaus International

Our brands

We're proud to work with outstanding brands around the world, and look to partner with companies and manufacturers that share our focus on connection and family values.

PII represents the following major brands



Image: Viti Levu island, Fiji

Our leadership team

Founded by Mick and Carol Finn, PII continues to be led by Carol and his children, Ashley and Renee, alongside General Manager Andrew Dreger.



Carol Finn - Founder

Starting the business with her husband, Mick, in 1998, Carol is a board member of the company and continues to play an active role in the overall direction of PII.



Ashley Finn - Managing Director

Joining PII in 2002, Ashley leads the team at PII – a role that sees him continue his father’s mission to build a business that thrives on human connection.



Renee Neville - Director

Managing the finances of PII, Renee joined the family group of companies in 2004 and moved into the PII business in 2011. Working alongside her brother Ashley to continually build and expand the family business.



Andrew Dreger - General Manager

Joined PII in 2007 as a young export cadet. Worked his way through the ranks to become in General Manager in 2017 and oversees the full sales and operations of PII’s export business.



Huang Hongshi - General Manager – Chinese office

Started the Xuzhou Office with Mick in 2005 and oversees all Chinese operations including finances, sourcing, quality control and delivery of materials.



FINN PACIFIC
GROUP

PII was the first business of the Finn Pacific Group, which was founded in 1998 and also includes electrical solutions provider Power Protection Industries (PPI) and paint supplier Luxury Exports.



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